

Demand Planner

FCI Sand Operations · Pleasanton, TX · Eagle Ford Basin

Reports To: Sales Manager

Status: Full-Time, Exempt

Location: On-Site — Pleasanton, TX (hybrid considered for qualified candidates)

About the Role

FCI Sand Operations is building out its commercial and operational planning infrastructure as part of a comprehensive site turnaround. The Demand Planner will own the demand forecasting, inventory planning, and S&OP cadence that links sales commitments to mine and plant production. This role is critical to preventing both stockouts and overproduction as FCI scales toward 1M+ tons per year.

Key Responsibilities

- Own the demand forecast process — collecting, validating, and consolidating customer volume commitments from the sales team into a rolling 13-week and 12-month forward plan
- Translate demand forecasts into production targets for the wash plant, dry plant, and loadout
- Manage finished goods inventory targets by grade/spec to balance customer service levels against working capital
- Drive the weekly S&OP meeting agenda and outputs, including gap identification between supply and demand
- Coordinate with mine engineering and plant operations on production capacity constraints and planned downtime
- Track and report on forecast accuracy, fill rate, and inventory turns
- Support freight/logistics planning for truck loadout scheduling in alignment with customer delivery windows
- Build and maintain the demand planning workbook/tool (Excel or equivalent) used for operational planning
- Flag supply risk to commercial and operations leadership proactively
- Support financial planning with volume forecasts tied to revenue and cost-per-ton models

Qualifications

- 3+ years of demand planning, supply chain planning, or S&OP experience in an industrial, mining, or manufacturing environment
- Strong Excel modeling skills; experience with ERP/planning systems a plus
- Ability to synthesize commercial and operational inputs into a coherent production plan
- Experience facilitating cross-functional S&OP or production planning meetings
- Oilfield services or frac sand industry experience a strong plus
- Strong analytical, organizational, and communication skills

What Sets This Role Apart

You will be the connective tissue between FCI Sand's sales commitments and plant production — a critical planning function being built from scratch in a high-growth turnaround environment.

